

... be coded, and recoded, to prevent the enemy from picking up small snippets.

... this entailed huge R&D expenditures, he said. And if in 1979 he spent 6 per cent of its sales on R&D, in 1984 the percentage had risen to 9.7 per cent. Personnel engaged in R&D in 1979 only numbered 1,375, but had doubled to 760 in 1984 and now stood at 1,059.

... however," Ish-Hurwitz noted, "competition with other Israeli companies, while beneficial, is also very

... are in the field of military communications, and another 31 per cent in the field of integrated systems for the military forces. But 10 per cent are in commercial telecommunications, 17 per cent in components and technologies, and 13 per cent in consumer products - including airconditioners and refrigerators.

... Tadiran, which is moving towards total computerization, already has more than 1,000 terminals at 16 plants. Some computers are to be used to run robots, of which Tadiran already has six.

Real estate

... the reason for the desire to pay mortgages he believes, is the fear that VAT will be raised, and this increase will fall on the unpaid portion of a mortgage.

... fears that *patam* (dollar equivalent) accounts will come under close scrutiny by the authorities are another factor.

... the situation is further complicated by the fact that the number of flats in stock is constantly dwindling, and there have been very few build-starts lately. "The contractors are also in a state of jitters. If the country goes into a recession, they know that they will not be able to sell any flats." Thus, they are trying to rid of their stock by keeping prices low.

... Average prices for new three-room flats in the greater Jerusalem area are: Rehavia, \$100,000; Talpiot, \$112,000; Ramat Eshkol, \$125,000; Ramat Gan, \$135,000; Ramat Hershkovitz, \$145,000; Ramat Negev, \$155,000; Ramat Shimon, \$177,000; Ramat Eshkol, \$185,000; Ramat Hershkovitz, \$195,000; Ramat Negev, \$205,000; Ramat Shimon, \$215,000. In Ma'ale Adumim a cottage costs only \$47,000, while the same cottage will cost \$54,000 in Ramat Ze'ev.

\$2.3m. fish sale to America

HAIIFA. - The Fishbreeders Union has signed a contract with an American importer for the annual supply of 450 tons of St. Peter's fish fillets, union secretary Amnon Levin told *The Jerusalem Post* recently.

The contract, worth \$2.3 million, is the biggest export deal ever won by the breeders. It is to be automatically renewed every year, unless one of the parties cancels it.

Levin stressed that the deal will nearly double production of St. Peter's fish (*Amnon*) giving the breeders a big boost. It takes 1,500 tons of fish to make 450 tons of fillet.

They had been grooming the St. Peter's as the "fish of the future" to gradually overtake the carp, and the new contract will raise total pond fish production by over 10 per cent.

The fillets, to be processed in the union's recently opened Dag She'an plant in Beit She'an, will be shipped to the U.S. in refrigerated containers, starting in October.

The fillets will be shipped as raw material for the production of ready-to-fry fish in a U.S. factory, and will be customs-exempt.

... added, because the average net is that it's only about IS120,000 net and they would prefer IS200,000 net. One reason why our average salary is higher is that we are not involved in some of the labour-intensive low-paying industries which are included in the national average."

Gavish said Koor's operational plans for 1983 had assumed that there would be a recession, cuts in public spending and private consumption, and possibly unemployment. While these expectations were not realized, he thinks that the next government will have no choice but to cut spending and bring down private consumption, in which case any firm without export options will have problems.

... As far as Mizrahi is concerned, the deal achieves many desirable results in one fell swoop. First, Mizrahi itself will receive a much-needed cash infusion, which will bolster its liquidity position and improve its balance sheet as well.

Second, Tefahot will achieve its long-sought aim of having a commercial bank under its wing. This is the first time that a mortgage bank has acquired a commercial bank - although control of both will remain with Mizrahi.

Finally, it is known, and admitted by Mizrahi, that it would like to sell part of its stake in Tefahot, while keeping a controlling interest. The ability of Tefahot to engage in commercial banking, through Finance and Trade, will make it far more attractive to potential buyers. At the moment, there are no serious buyers on the horizon, but the bank is known to be ready to negotiate with any party ready to pay a realistic price for Tefahot shares.

Mizrahi Bank share deal

By PINHAS LANDAU
Jerusalem Post Reporter

A large share deal involving three members of the Mizrahi banking group has been announced. The Tefahot Mortgage Bank, an 80 per cent owned Mizrahi subsidiary, and the largest mortgage bank in the country, is to buy 34 per cent of the voting power and 40 per cent of the equity of the Finance and Trade Bank, another Mizrahi subsidiary, owned to the extent of 85 per cent.

Tefahot will pay \$25 million for the shares it receives. The price will be based on the value of the Finance and Trade shares as covered by the "arrangement" with the Treasury. This price is regarded by analysts as out of all proportion to the true value of the small bank, which has not been developed by Mizrahi according to its original plans, given the lack of funds available since the bank share crisis of last year.

The question therefore arises whether the minority shareholders in Tefahot are not being badly treated by the majority shareholders (Bank Mizrahi), in that the latter are paying cash money out of the

company and receiving shares in return, the value of which is open to dispute.

As far as Mizrahi is concerned, the deal achieves many desirable results in one fell swoop. First, Mizrahi itself will receive a much-needed cash infusion, which will bolster its liquidity position and improve its balance sheet as well.

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TEL AVIV STOCK EXCHANGE
18 East 48th St., New York, N.Y. 10017. Phone toll free 800-221-4838.
Prices are based on the exchange rate of IS15.60 to the dollar.

On 19.7.84	On 26.7.84	High 1.1.83	Low 31.12.83	Prices in U.S. dollars (IS272.8=\$1)	On 19.7.84	On 26.7.84
14.74	14.84	.05	.01	INDUSTRY		
.07	.03	.10	.04	Alliance "B" (10)	1.37	1.33
.07	.02	.11	.016	Amer. Isr. Paper Mills	.05	.05
34.19	35.15	.02	.001	Argaman (8) - Textiles Ordinary Reg.	.03	.02
.07	.07	.05	.03	Ata (C) - Textiles	-	-
.03	.02	.01	.0004	Dubek (2) - Cigarettes (0) Reg.	.01	.01
.04	.03	.12	.03	Elco (2.5) Reg. - Transformers	.002	.002
.02	.02	.05	.02	Electra (5) Elect. Equip.	.01	.01
.03	.03	.03	.02	Wire and Cable (2.5) Reg.	.01	.01
.02	.02	20.53	7.15	Elite	.01	.01
.03	.03	1.22	.72	Elron (2)	8.78	9.07
.02	.02	.03	.01	Frutarom (100) Electro Chemical	.61	.65
.02	.02	.03	.01	Polygon Textiles (5)	.01	.01
.01	.01	.02	.01	Taal - Plywood (2) Reg.	.01	.01
.08	.08	.37	.21	Teva Pharmaceuticals (10) Reg.	.12	.12
.07	.06	.03	.01	Dead Sea Works	.01	.01
.01	.01	.02	.01	INVESTMENT COMPANIES		
.01	.01	3.20	.82	Leumi	.004	.003
.03	.03	.18	.09	Clal (Israel) (100)	.27	.25
.02	.02	.11	.04	Discount Registered (5)	.04	.03
		.03	.004	Export Investment (10) Reg.	.02	.02
				OZ Investment	.001	.001

Prices of bonds show increases

Jerusalem Post Reporter

The four days of trading in the last election-shortened week saw a very varied pattern in daily movements on the share market, but the bond market established a trend that repeated itself every day: volumes averaged about IS2b. daily and prices moved steadily upward.

The developments in the bond market represented a reversal of the previous week's activity, when heavy selling pressure forced the central bank to spend billions of shekels on supporting prices. This week there was large and persistent demand, stemming primarily from pension funds and savings schemes.

The expectation of an imminent increase in the monthly rate of inflation, from the 13-15 per cent level of recent months, to 20 or even 25 per cent, is also attracting investment monies from the general public to index linked bonds.

Shares had a much more volatile run. On Sunday, the day prior to the elections, the market was mixed with a slight positive bias, as investors were expecting a large Alignment victory, to be followed - presumably - by rapid implementation of a new and tougher economic policy.

Thursday saw the volume shrivel to IS335m., the lowest real level in a very long time.