

Eugene, Oregon  
October 26, 1933

Dear Colleague:

We were commissioned to extend you, among other University faculty members, a greeting from a Mr. Yoshi Otsuka, Oversea People's Educational Institution, Mitsubishi 21-go Building, Tokyo. Mr. Otsuka was a student here at the University of Oregon for a year and a half. While we were in the Orient, he spent four days royally entertaining us and showing us around Tokyo and its environs.

Mr. Otsuka, as you may remember, is a member of a family which owns and operates a corporation capitalized for 30,000,000 yen and which produces about 33 percent of the world's output of soy-bean sauce, one of the important items of food both in China and Japan. This business has been in the family since before the time Columbus discovered America.

Mr. Otsuka was especially interested in the social and economic conditions existing among industrial employees. After leaving the University here, he went to Indianapolis where he worked for the Columbia Preserving Company. This company is noted because of the fact that the proprietors turned over the management and title of the company to the workers. During his stay at Indianapolis, Mr. Otsuka lived with the family of an Italian workman.

His next experience was with Procter and Gamble in Cincinnati, where he says he lived with a colored family for about a month while working in the Procter and Gamble factory. Later he had experiences in the Ford organization, and at Columbia and Chicago universities.

He claims that he was treated so royally by Americans that when he returned home he decided to do what he could to reciprocate. In consequence, he has organized the Oversea People's Educational Institution. The purpose of this institution is to furnish hospitality and facilities for foreign scholars and students visiting and studying in Japan, and to make evident to these guests the genuine warmth and good will that really underlies the somewhat formal Japanese attitude. Americans, especially, who are so informal themselves, sometimes fail to penetrate through the niceties of Japanese etiquette to the hearty good will and generous spirit that is beneath it.

Already the organization consists of the leaders of Japan, who are subscribing to a life membership at the cost of \$3.00 in gold. While we were over there, life memberships were being taken out at the rate of about four a day. As a result of Mr. Otsuka's influence, the government has appropriated 80,000 yen to build sort of an international house for Occidental students who want to go to Japan and study.

Sincerely yours,

ERIC W. ALLEN

H. V. HOYT

Eugene, Oregon  
October 23, 1932

Dear Colleagues:

We were commissioned to extend you, among other University fac-  
ulty members, a greeting from a Mr. Louis Ochs, Overseas People's  
Educational Institute, 21-22 Building, Tokyo, Mr.  
Ochs was a student here at the University of Oregon for a year and  
a half. While we were in the Orient, he spent four days royally en-  
tertaining us and showing us around Tokyo and its environs.

Mr. Ochs, as you may remember, is a member of a family which  
owns and operates a corporation capitalized for 50,000,000 yen and  
which produces about 35 percent of the world's output of soy-bean  
sauce, one of the important items of food both in China and Japan.  
This business has been in the family since before the time Columbus  
discovered America.

Mr. Ochs was especially interested in the social and economic  
conditions existing among industrial employees. After leaving the  
University here, he went to Indianapolis where he worked for the  
Columbia Preserving Company. This company is noted because of the  
fact that the proprietors turned over the management and title of the  
company to the workers. During his stay at Indianapolis, Mr. Ochs  
lived with the family of an Italian workman.

His next experience was with Procter and Gamble in Cincinnati,  
where he says he lived with a colored family for about a month while  
working in the Procter and Gamble factory. Later he had experience  
in the Ford organization, and at Columbia and Chicago universities.

He claims that he was treated as royally by Americans that  
when he returned home he decided to do what he could to reproduce  
in consequence, he has organized the Overseas People's Educational  
Institute. The purpose of this institution is to furnish help-  
fully and facilities for foreign scholars and students visiting  
and working in Japan, and to make evident to these guests the gen-  
erous warmth and good will that really underlies the somewhat formal  
regimented attitude. Americans, especially, who are so inferior them-  
selves, sometimes fail to penetrate through the exterior of Japanese  
stiffness to the hearty good will and generous spirit that is beneath  
it.

Already the organization consists of the leaders of Japan, who  
are contributing to a life membership of the cost of \$2.00 in gold.  
While we were over there, life memberships were being taken out at the  
rate of about four a day. As a result of Mr. Ochs's influence, the  
Government has appropriated 80,000 yen to build part of an international  
house for Occidental students who want to go to Japan and study.

Sincerely yours,

ERIC W. ALLER

H. V. KIPP